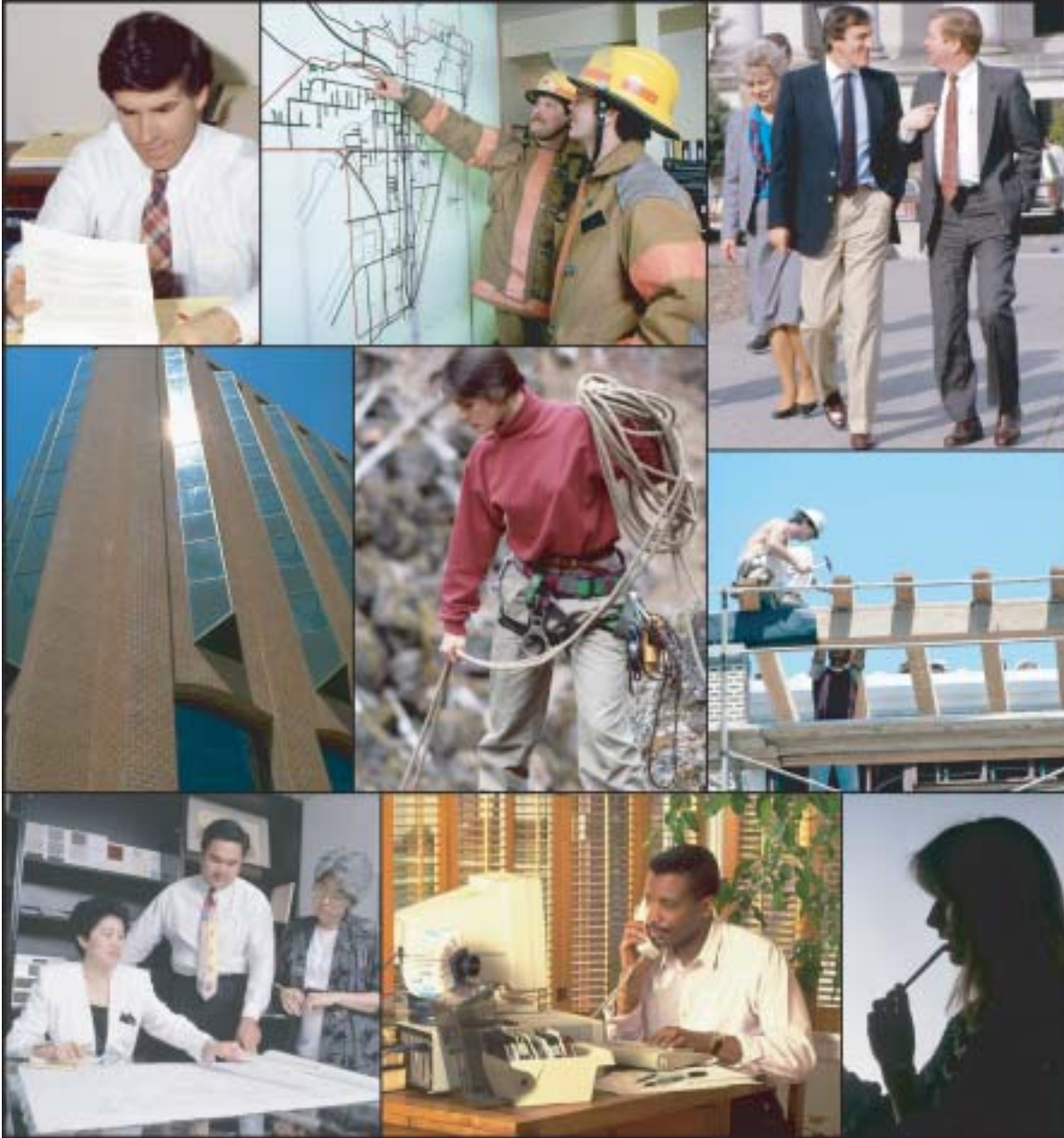


Profiles International, Inc. Products and Services

Serving Business, Industry, and Government



The Information Company

5205 Lake Shore Drive · Waco, Texas 76710-1732 USA · 254.751.1644



theProfileXT

The Profile XT[™] is a multi-purpose “Total Person” assessment that is used for selection, job matching, training, promotion, managing, and succession planning. It measures Thinking Style, Behavioral Traits, and Occupational Interests. *The Profile XT* is a powerful and dynamic management tool researched, designed, and developed to be job related. This is the tool that addresses a multitude of human capital issues and provides insights for effective resolutions.



Employee fraud and theft robs American businesses of over \$400 billion annually. That is the equivalent of nine dollars per employee, per day! How can employers know the people they hire are honest, reliable, drug-free, and hard-working? By using the *Step One Survey*[™]. This powerful assessment provides information that helps businesses reduce risk and hire people who contribute to success and avoid those whose actions could jeopardize the businesses' future.



The *Profiles CheckPoint 360° Competency Feedback System*[™] is a process used to help managers become more effective. Managers receive feedback from the full circle of people with whom they interact. Reports explain how to improve training, management techniques, and communication for greater success. For everyone's convenience, *Profiles CheckPoint 360°* is administered on the Internet.



SkillBuilder is the Internet-based follow up to the Checkpoint 360°. It is an interactive, self-paced professional development program. SkillBuilder consists of eighteen units, each of which pinpoints a specific leadership skill in which the user seeks to improve his or her performance. By using the KSS method, users select the behaviors they want to Keep doing, Stop doing, and Start doing.



The **Profiles Sales Indicator™** is an excellent tool for identifying people with the attributes for success in sales careers. By measuring factors such as competitiveness, persistence, energy, and sales drive, this assessment helps you build a more productive sales force. Recruit high achievers who will break goals, increase market share, and drive profits higher. The **Profiles Sales Indicator** is a powerful tool for building a stronger sales force.

Customer Service **Perspective™**

“Customers go where they are wanted and stay where they are appreciated.”

Everyone in your company should be actively involved with customer service. **Customer Service Perspective™** measures eight behavioral characteristics and two proficiencies that are key to delivering excellent customer service. It also provides an easy comparison of the individual’s perspective on customer service with your company’s customized perspective and defines training and orientation needs.



Profiles Performance Indicator™ is a great management tool. It measures five key behavioral factors and their impact on seven critically important aspects of success in business. The report helps you understand how an individual can be effectively understood, motivated, and managed. It is economical and quick to take. **Profiles Performance Indicator** provides information that makes every employee more valuable and productive..



Team building is both challenging and rewarding. Effective teams achieve results far beyond what individuals could accomplish on their own. But team building is much more than putting a group of people together and hoping for the best. That’s where the **Profiles Team Analysis™** comes into play. The analysis reports the attributes of each team member, showing team strengths and potential problem areas. The **Profiles Team Analysis** facilitates the achievement of team goals.

Your Own Internet *Virtual Assessment Center*

Your Virtual Assessment Center is the most convenient method you can use to administer assessments. In just minutes, you will be reviewing reports that serve a variety of human resources needs including selection, management, coaching, and teambuilding.

- ❖ *The Profile XT*
- ❖ *Profiles Step One Survey*
- ❖ *Profiles CheckPoint 360*
- ❖ *CheckPoint Skill Builder*
- ❖ *Profiles Sales Indicator*
- ❖ *Customer Service Perspective*
- ❖ *Profiles Performance Indicator*
- ❖ *Profiles Team Analysis*

EMPLOYEE BACKGROUND CHECK

Know who you are hiring. Know that the people you hire have the education, training, and experience they claim. Résumés are often “flavored” with exaggerated – even fraudulent information. Protect your customers, your employees, your business, and yourself from the dangers of workplace violence and expensive lawsuits. Verify the information that is essential to job performance, safety, and security by using Profiles’ Employee Background Check™ service.

DRUG TESTING

Your Profiles representative can arrange a complete, convenient drug testing service for you. If your hiring process includes drug testing, ask for a quote.



Your Profiles International Representative

